



Be inspired

Intuit is ranked at the top of Fortune World's "Most Admired Software Companies" list. Join us and let your creative inspiration fuel BIG innovation.

Job Description

Accounting Leader, Revenue Recognition-00109883

Description

Intuit's Finance team drives business growth and profitability through strategic, financial and operational leadership. Our team is comprised of finance, accounting, supply chain, corporate strategy & development and tax professionals that support and enhance Intuit's operating efficiencies.

Come join Intuit's Corporate Accounting and Reporting organization as a Revenue Recognition Lead. We are looking for creative problem solvers with a passion for innovation to join our team and revolutionize the way the world does business.

Position will be responsible for ongoing accounting guidance, review and risk management of business units' revenue recognition.

As an individual contributor, responsibilities include working with the business unit product management, marketing and finance teams, as well as cross-functionally with other Corporate Accounting and Reporting personnel and with other departments supporting processes and systems for the Business Units.

This position will require strong cross-functional skills, ability to translate technical literature and accounting/company policy into clear requirements for execution and ongoing maintenance, strong change management skills, and ability to drive issues through to resolution and validation.

- Responsible for maintaining and enforcing the Company's revenue recognition policy, developing new positions and interpretations as needed
- Ensure that intent of policy matches execution in applicable systems and processes
- Stay current on evolving Accounting Standards pronouncements and updates under prevailing regulatory bodies (FASB, SEC), incorporating into current Company policy as necessary
- Implement and maintain the required process and internal control environment, and perform control procedures, such as approval of product discount pricing, VSOE or Fair Value studies and monitoring activities, and PCS significance analysis, to ensure business units are complying with Company policy and are properly recording revenue
- Provide ongoing training and support to business units
- Actively consult with product management, sales and marketing personnel to ensure revenue recognition timing and process implications are understood for each offering, feature and/or offer
- Ensure the proper accounting treatment for all product and service offerings is documented and that related accounts are properly prepared, reviewed and substantiated
- Streamline systems and reporting tools to ensure efficient & accurate recording and proper classification of revenue. Participate in systems upgrades and enhancements as necessary
- Participate in revenue recognition due diligence activities related to potential acquisitions
- Provide initial and ongoing guidance to newly-acquired entities

- Establish controls necessary to ensure that revenue forecasts, deferred revenue balances and revenue accounting execution are compliant with Intuit company policy and GAAP
- Support ongoing SEC reporting requirements as necessary

Qualifications

- Strong background in understanding and applying software and SaaS revenue accounting literature
- Ability to manage complexity well and demonstrated experience managing across functions and businesses to accomplish large scale goals in a large, public company environment
- Confidence, good judgment, energy, and personality to work in a dynamic, multi-business unit environment across all levels of management and across business units and functions
- Strong end-to-end process orientation with demonstrated analytical thinking, organizational skills, and problem solving skills
- Ability to influence people indirectly and work with people in multi-functional roles
- Excellent analytical and organizational skills, time prioritization and risk assessment
- Strong technical accounting skills: able to research and understand technical details, but also interpret and present in lay terms to non-technical finance and other business partners
- Bachelor's degree in Finance/Accounting with minimum of 5 years' experience; CPA/MBA highly desirable
- Working knowledge of Oracle 11i, Seibel/BRM and Business Objects a plus
- Functional finance experience and expertise; management/leadership experience in a finance or accounting function preferred
- Strong PC, worksheet and word processing skills
- Excellent written and verbal communications, presentation, and influencing skills, including the ability to raise issues appropriately to the right level internally and externally to resolve

Imagine a career where your creative inspiration can fuel BIG innovation. Year-over-year, Intuit has been recognized as a best employer and is consistently ranked on Fortune's "100 Best Companies To Work For" and Fortune World's "Most Admired Software Companies" lists.

Immerse yourself in our award winning culture while creating breakthrough solutions that simplify the lives of consumers and small businesses and their customers worldwide.

Intuit is expanding its social, mobile, and global footprint with a full suite of products and services that are revolutionizing the industry. Utilizing design for delight and lean startup methodologies, our entrepreneurial employees have brought more than 250 innovations to market – from QuickBooks®, Quicken®, and TurboTax®, to GoPayment, Mint.com, big data, cloud (SaaS, PaaS) and mobile apps. The breadth and depth of these customer-driven innovations mean limitless opportunities for you to turn your ingenious ideas into reality at Intuit.

Discover what it's like to be part of a team that rewards taking risks and trying new things. It's time to love what you do! Check out all of our career opportunities at: <http://jobs.intuit.com>. Intuit is an Equal Opportunity Employer.

Job Accounting

Primary Location United States of America-California-San Diego

Other Locations United States of America-California-Menlo Park, United States of America-California-Mountain View

Schedule Full-time

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