

## Arguments of Definition – Chapter 9 study questions

- 1) What is an argument of definition? What's it trying to accomplish, what are its objectives?
- 2) How exactly does it go about doing its work? Are there specific steps involved, or a certain process?
- 3) In what ways are definition strategies relevant to your own professional praxis?
- 4) How do you envision using these strategies in a professional setting?
- 5) What could a definition based argument look like? What iterations does it have? What are the possibilities?
- 6) What are its potential limitations, challenges, problems, shortcomings, etc. if deployed in a business or professional context?
- 7) What are some (media, text) examples of arguments of fact being deployed both effectively *and* ineffectively?